

## Grafton Awarded California DDS Contract For Behavioral Support/Crisis Management Training (<https://www.openminds.com/market-intelligence/news/california-dds-awards-behavioral-supportcrisis-management-training-services-contract-to-grafton-integrated-health-network.htm/>)

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On December 29, 2014, the California Department of Developmental Services (DDS) announced it had selected Grafton Integrated Health Network to provide behavioral support/crisis management training for trainers and consultation services for three state-run developmental centers and one state-run community facility. The contract is valued at \$661,939 for the initial term, which runs through June 30, 2015, followed by two additional one-year renewal periods.

DDS released the request for proposals (RFP HD 149043) on September 17, 2014. The consultation and training services are for the Fairview Developmental Center, the Porterville Developmental Center, the Sonoma Developmental Center, and for the Canyon Springs Community Facility. The number of consumers at the developmental centers ranges from 311 to 432; the community facility serves an average of 53 consumers. By the October 1, 2014 due date, DDS had received two bids, one from Grafton School and one from Crisis Prevention Institute, Inc.

The RFP noted that the training is to roll out in two phases, with Phase 1 focused on training for staff selected to work in the Acute Crisis Homes at Fairview Developmental Center (Fairview) and Sonoma Developmental Center (Sonoma). Phase 2 will involve training the remaining specified staff at Fairview and Sonoma, at Canyon Springs Community Facility and Porterville Developmental Center. Services that may be requested during the contract term include, but are not limited to:

- Competency based, hands-on staff training in non-violent behavioral crisis/emergency response for individuals served who present exceptionally challenging behaviors with comorbid psychiatric and medical conditions
- Client and staff safety; preventative techniques and proactive strategies
- Program evaluation
- Risk management and mitigation
- Person-centered planning
- Facilitation of policy development
- Data analysis
- Individualized consumer consultations
- Quality assurance

For this contract, Grafton Integrated Health Network will use its new proprietary technology called Ukeru Systems (Ukeru). Ukeru is a training technology, process, and apparatus technology that includes a consultative component and an e-learning system. Ukeru provides a process and system for crisis management and it eliminates the need for the institutional use of human restraints and reduces or eliminates the injuries and liabilities associated with using restraints. In January 2015, Grafton began deploying Ukeru at its Winchester, Virginia locations.

Non-profit Grafton Integrated Health Network was founded in 1958. It provides short-term stabilization and residential services to outpatient services for individuals with developmental disabilities and mental illness and educational/career/technical training for professionals. It operates programs in Virginia, West Virginia and Florida. In its 2014 annual report, Grafton reported \$52.6 million in revenue, \$51.6 million in expenses, with \$48.6 million reported as program expenses.

A link to the full text of "California Seeks Behavioral Support/Crisis Management Training Services" may be found in *The OPEN MINDS Circle Library* at [www.openminds.com/market-intelligence/resources/091814caddsseeksbhcrisismgttraining.htm](http://www.openminds.com/market-intelligence/resources/091814caddsseeksbhcrisismgttraining.htm) (<http://www.openminds.com/market-intelligence/resources/091814caddsseeksbhcrisismgttraining.htm>).

Grafton School's winning proposal is available for download at no charge to *OPEN MINDS RFP HotLine* subscribers through the *Winning Proposal Library* at [www.openminds.com/market-intelligence/rfp/rfp-awards/proposals/California\\_Seeks\\_Behavioral\\_Support\\_Crisis\\_Management\\_Training\\_Services.pdf](http://www.openminds.com/market-intelligence/rfp/rfp-awards/proposals/California_Seeks_Behavioral_Support_Crisis_Management_Training_Services.pdf) ([http://www.openminds.com/market-intelligence/rfp/rfp-awards/proposals/California\\_Seeks\\_Behavioral\\_Support\\_Crisis\\_Management\\_Training\\_Services.pdf](http://www.openminds.com/market-intelligence/rfp/rfp-awards/proposals/California_Seeks_Behavioral_Support_Crisis_Management_Training_Services.pdf)). Other readers can purchase the winning proposal for \$299 through the e-store at [www.openminds.com/downloads/california-seeks-behavioral-supportcrisis-management-training-services](http://www.openminds.com/downloads/california-seeks-behavioral-supportcrisis-management-training-services) (<http://www.openminds.com/downloads/california-seeks-behavioral-supportcrisis-management-training-services>).

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